



# The Corporation of the Municipality of Arran-Elderslie

## **Staff Report**

Report From: Scott McLeod, Public Works Manager

Meeting Date: September 26, 2022

Subject: SRW.22.28 Award Winter Sand Tender

Attachments: None

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### **Recommendation**

Be It Resolved that Council hereby,

1. Award the contracts for winter sand and salt, as per the terms and conditions posted by Bruce County, to Ron Gibbons Construction in the amount of \$43,865 plus HST, based on a volume of 3,100 tonnes of sand and \$12,710 plus HST for the salt from Compass Minerals, and
2. That this purchase be financed from Account #01-2520-4340 – Winter Sand/Salt – Material.

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### **Report Summary**

Staff are seeking Council approval to award the tender for the 2022/2023 Winter Sand supply to Ron Gibbons Construction.

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### **Background**

Each year, Bruce County includes Arran-Elderslie when posting for winter sand tenders. This year, the Municipality requires 1,600 tonnes of winter sand at the Arran shop and 1,500 tonnes at the Elderslie shop. Tenders recently closed for the 2022/2023 Winter Sand Supply. There were three (3) bids for supply of the materials received.

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### **Analysis**

The bids received were as follows:

|  |                                 |
|--|---------------------------------|
| Ron Gibbons Construction                   | \$14.15 per tonne excluding HST |
| Ed Karcher Construction                    | \$16.90 per tonne excluding HST |
| Cedarwell Construction<br>(Elderslie Only) | \$16.00 per tonne excluding HST |

The 2021/2022 Winter Sand pricing was \$12.95 per tonne excluding HST.

Salt will be added to the sand for a 5% mixture. The Municipality will use Bruce County's contract for salt from Compass Minerals at \$69.25 per tonne, plus trucking.

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### **Link to Strategic/Master Plan**

Not Applicable

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### **Financial Impacts/Source of Funding**

The Municipality will fund these expenses from Account #01-2520-4340 - Winter Sand/Salt – Material:

- Total cost for the sand will be \$43,865.
- Total cost for 5% salt mixture will be an additional \$12,710.

The combined sand and salt total is \$56,575 plus HST.

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Approved By: Sylvia Kirkwood, Chief Administrative Officer