

Appendix A

Arran-Elderslie Fire & Emergency Services

Self-Contained Breathing Apparatus (SCBA) RFP 2022-02

Pricing Analysis

	AJ STONE MSA	PPE Solutions Scott	DARCH Drager	M&L Scott	CSE Interspiro
SCBA Pack with UEBSS 20 Packs	\$196,660.00	\$194,400.00	\$101,900.00	\$178,500.00	\$93,960.00
Masks 46 Units	\$26,358.00	\$22,908.00	\$31,050.00	\$20,470.00	\$53,682.00
RIT Pack 2 1 Needed for Tara as Chesley can reuse theirs with adapter kit	\$6,466.00	\$9,558.00	\$7,950.00	\$9,560.00	\$7,736.00
Subtotal	\$229,484.00	\$226,866.00	\$140,900.00	\$208,530.00	\$155,378.00
Bottle 45-minute CGA 40 Bottles	\$32,660.00	\$58,040.00	\$50,400.00	\$46,400.00	Could not calculate price due to not providing CGA thread
Comms – Voice Communicator	Included in Price No Cost	Not Required as Per Manufacturer	\$12,500.00	Not Required as Per Manufacturer	N/A
RIT Bottles 60 Minutes	\$1,999.00	\$3,232.00	\$2,590.00	\$2,590.00	N/A
2 Battery Chargers 10 batteries	\$7,896.00	N/A	N/A	N/A	N/A
Total Before HST	\$272,039.00	\$288,138.00	\$206,390.00	\$257,520.00	\$155,378.00

Additional Equipment Required for MSA G1 SCBA Unit

RIT Adapter Kit Chesley	\$1,559.00
MSA SCBA Bottle Adapter 32 required for repurpose with new SCBA units	\$3,424.00
10 UEBSS conversion for Paisley MSA SCBA	\$12,340.00
20 MSA G1 SCBA	\$272,039.00
Total Before Applicable Taxes	\$289,362.00

Note: Prices are before applicable taxes

Note: CSE Interspiro did not qualify due to not having a CGA thread.

Note: Rapid Intervention Team (RIT) Adapter kit to repurpose Chesley RIT kit

Note: Dovetail fitting additional cost of \$107.00 per unit for 32 Chesley cylinders to be repurposed with new SCBA units \$3,424.00

Note: Universal Escape Breathing Safety System (UEBSS) required for Paisley Station SCBA's. This ensures all firefighters within Arran-Elderslie can work together and assist a downed firefighter if needed. 10 UEBSS units \$1,234.00 per unit \$12,340.00