



# The Corporation of the Municipality of Arran-Elderslie

## Staff Report

Council Meeting Date: October 10, 2023

Subject: SRW.23.22 Winter Snow Removal Services (2023/2024 and 2024/2025)

Report from: Scott McLeod, Public Works Manager

Appendices: None

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### **Recommendation**

Be It Resolved that Council hereby,

1. Accept the pricing of \$160 per hour from the following contractors: Multiple Enterprises Inc., Ed Karcher Construction Ltd., Ron Gibbons Construction and Horner Construction to supply one truck for snow removal in Chesley, Paisley and Tara;
2. Accept the pricing of \$160 per hour for a minimum of four (4) hours when supplying a second truck for snow removal in Chesley, Paisley and Tara;
3. Accept the pricing of \$205 per hour from Jim McCullough to supply one tractor and snow blower to load trucks in Paisley;
4. That the contractors will provide the above services at the costs noted for the following two winter seasons of 2023/2024 and 2024/2025.
5. That staff prepare an agreement to be entered into with the contractors outlining the terms and conditions of services provided; and
6. That in accordance with Article 4.7 (c) of the Procurement Policy, Council waives the requirement to issue a request for quote for winter snow removal services.

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### **Report Summary**

Staff is seeking approval to award a contract for winter snow removal services to five (5) local contractors for the supply of trucks and equipment for snow removal purposes for the next two (2) winter seasons 2023/2024 and 2024/2025 in Tara, Paisley and Chesley.

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## **Background**

Since 2017, the Municipality has contracted five (5) local contractors to supply trucks and equipment to complete snow removal in all three (3) urban areas in Arran-Elderslie. The last agreement in place was in 2021 and ends in 2023. Municipal staff have spoken to all local vendors on our vendor list to determine the interest in undertaking this work. There were no new interested vendors, and the current contractors have all confirmed their interest in continuing to provide services based on a small increase.

The current contractors are as follows:

Paisley - Ed Karcher Construction Ltd.  
Paisley – Ron Gibbons Construction  
Paisley – Jim McCullough – Supply of Tractor and Blower  
Chesley – Multiple Enterprises Inc.  
Tara – Horner Construction

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## **Analysis**

Pricing in 2021 was \$130 per hour for a tandem dump truck and \$180.00 per hour for a tractor and snowblower to load dump trucks.

The 2023 to 2025 pricing proposed is \$160 per hour for a tandem dump truck and \$205 per hour for a tractor and snowblower to load dump trucks.

The proposed financial increase and agreement would be for a two-year term with the option to renew for an additional two-year term. To reflect changes in fuel prices, the contracted price will be adjusted annually based on the November 1st Shell Sarnia RACK Price.

Staff are seeking approval to proceed with securing the current vendors for a new contract term and request an exemption under Article 4.7 (c) of By-Law 59-09 - Procurement Policy.

It is also recommended that these contractors be approved as “Vendor of Record” for the length of the contract term.

Staff will work with each of the vendors to ensure an appropriate agreement(s) are in place.

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## **Link to Strategic/Master Plan**

6.2 Supporting Businesses and the Local Economy

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### **Financial Impacts/Source of Funding**

The above expenditure would be taken from the Winter Maintenance Budget Account #01-2521-7106 and costs will be identified in the future operating budgets for 2024 and 2025.

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Approved By: Sylvia Kirkwood, CAO