



The Corporation of the Municipality of Arran-Elderslie

Staff Report

Report From: Scott McLeod, Public Works Manager

Meeting Date: September 13, 2021

Subject: SRW.21.29 Award Winter Sand Tender

Attachments: None

Recommendation

Be It Resolved that Council hereby,

1. Award the contracts for winter sand and salt as per the terms and conditions posted by Bruce County to Ed Karcher Construction in the amount of \$31,080 plus HST, based on a volume of 2400 tonnes of sand and \$7,692 plus HST for the salt from Compass Minerals, and
2. That this purchase will be financed from account #01-2520-7052 – Winter Sand/Salt – Material.

Report Summary

Staff are seeking Council approval to award the tender for the 2021/2022 Winter Sand supply to Ed Karcher Construction.

Background

Each year, Bruce County includes Arran-Elderslie when posting for winter sand tenders. This year, the Municipality requires 1400 tonnes of winter sand at the Arran shop and 1000 tonnes at the Elderslie shop. Tenders recently closed for the 2021/2022 Winter Sand Supply. There were four bids for supply of the materials received.

Analysis

The four bids received were as follows:

Ed Karcher Construction	\$12.95 per tonne excluding HST
Ron Gibbons Construction	\$13.95 per tonne excluding HST
Cedarwell Construction	\$16.00 per tonne excluding HST
Walker Industries Ltd	\$17.00 per tonne excluding HST

The 2020/2021 Winter Sand pricing was \$10.95 per tonne excluding HST.

Salt will be added to the sand for a 5% mixture. The Municipality will use Bruce County's contract for salt from Compass Minerals at \$64.10 per tonne.

Link to Strategic/Master Plan

Not Applicable

Financial Impacts/Source of Funding

The Municipality will fund these expenses from account #01-2520-7052 Winter Sand/Salt – Material:

- Total cost for the sand will be \$31,080.
- Total cost for 5% salt mixture will be an additional \$7,692.

The combined sand and salt total is \$38,772 plus HST.

Approved By: Sylvia Kirkwood, Chief Administrative Officer